



The Fine Print

The Newsletter of the Maryland Public Purchasing Association, Inc.
July/August 2006

PRESIDENT'S MESSAGE-

Mark A. Pemberton, CPPB, C.P.M.

Greetings to all and welcome to another Maryland summer. With the kids out of school and summer vacations being planned, let's not forget to find time to continue to participate and support the MPPA. In fact, now is a great time to plan on increasing your involvement. It has truly been an honor and a pleasure to be intimately involved in MPPA's Board. It has been quite rewarding. I highly encourage you to make the commitment to join me and the countless others who have provided dedicated service to the MPPA. There are numerous opportunities to get involved at the Officer, Director, and especially at the Committee Chair level. It's the dedicated involvement of all that keeps MPPA healthy. The current Board and I would appreciate your giving this some sincere thought over the hot summer.

We are still fine-tuning the revised website. Continue to look for details as they become available. This is one of the most intense and expensive projects taken on by the Board and we are confident that all will be very pleased with the results. Stay tuned!

We will be expanding our September crab feast to include a picnic menu as well as steamed crabs. This year our event will be more family-oriented as it will take place at Kurtz's Beach in Pasadena that features a beautiful park-like setting. The event is scheduled for September 16. Further information is forthcoming. Hope you can make it.

I again encourage everyone to take advantage of our extensive education program. With limited formal training offered elsewhere, MPPA's NIGP sponsored program offers diverse and informative procurement training for all levels. I could never over state the value of this training. Reward yourself and your staff and attend some courses!

Lastly, it is not too late to spring clean. MPPA is asking all members to scour their files and storage areas in search of any MPPA information or documents. We are in the process of locating a secure storage facility for old MPPA records. If you have any thing that you feel belongs in the archives, you are asked to send them to the MPPA at our

Howard County mailing address. (c/o Howard County Purchasing, 6751 Columbia Gateway Drive, Columbia, 21046).

I hope you all have a safe and enjoyable summer and I look forward to seeing you all at the meetings. Speaking of which, please take the time to fill out and return the enclosed membership meeting survey. It has been some time since we polled the audience. The Board is interested in your thoughts and ideas as we look for ways to increase attendance and involve more members.

I leave you with the words of Mark Twain, "I am opposed to millionaires, but it would be dangerous to offer me the position".

Don't forget to respond to the survey, thanks.

Survey

General Membership Meeting

1. **Should we continue to hold monthly meetings on Thursdays? Would another day be more suitable to your schedule?**

2. **Should we continue to hold monthly meetings during the 2nd week of the month? Would another week be more suitable to your schedule?**

3. **Should we continue to hold monthly meetings during lunch time? Would meetings held at dinner be more convenient for your schedule?**

4. **Should we continue to hold monthly meetings at various locations? Or would you prefer a fixed location for all monthly meetings?**

5. **Do you have suggestions for future meeting locations?**

6. **Do you prefer workshops or speakers at the meetings? Would you like to see more of one or the other?**

7. **Do you have any suggestions or comments as to how the meetings can be improved?**

*Please return your survey by August 1 to Maureen Dunn, MPPA Secretary, via fax 410.840.9829 or email (mdunn@ccg.carr.org).
Thank you*

JULY 2006 MEETING OF THE MPPA GENERAL MEMBERSHIP

WHEN: **Thursday, July 13, 2006**
11:30 A.M. TO 3:30 P.M. (Lunch at 12:15 P.M.)

Where: **Dutch's Daughter Restaurant**
581 Himes Avenue
Frederick MD 21703
301-668-9500
[DIRECTIONS](#)

COST: \$24.00

TOPIC: **To be Announced**

SPEAKER: **To be Announced**

The number of attendee's must be guaranteed a week before the meeting. Please notify Facilities Chairperson, Brian Snyder by either telephone at (410) 263-7944 or e-mail at BDS@annapolis.gov, or fax at (410) 263-8120 if you plan to attend, then forward your payment directly to the Treasurer, Donita Hood, CPPB, 3833 Arbutus Avenue, Gwynn Oak, MD 21207 or pay at the door when you arrive.

The buffet lunch includes is as follows:

Roast Top Round Beef
Blackened Atlantic Salmon
Dutch's Chicken
Twice Baked Potatoes
Veggie
Salad
Dessert
Coffee, Tea, Soda

Please contact Brian Snyder if you require any special dietary needs.

Future Meetings as follows: (details to follow later)

Saturday September 16, 2006 – Kurtz's Beach – Pasadena, MD Picnic and crab feast.
Visit www.kurtzsbeach.com for information.

Thursday November 9, 2006 – Comfort Inn BWI Airport (The Rose Restaurant)

MEMBERSHIP

Darla H. Herbold, CPPO

MPPA warmly welcomes the following professional purchasing practitioners who were accepted into membership on June 14, 2006 at the meeting of the MPPA Executive Board:

Karen Rottmann

Purchasing Agent
Harford County, Maryland
Department of Procurement
220 S. Main Street
Bel Air, MD 21014
Phone : (410) 638-3550
Fax : (410) 879-8658
Email : kdrottmann@harfordcountymd.gov

Tryphenia A. Ellis-Johnson

Logistics Purchasing/Accounting Technician
Anne Arundel County Public Schools
9034 Fort Smallwood Road
Pasadena, MD 21122
Phone : (410) 360-5234
Fax : (410) 255-0039
Email : tellis-johnson@aacps.org

Cassandra Daniels

Buyer III
Anne Arundel County Purchasing
2660 Riva Road, 3rd Floor
Annapolis, MD 21401
Phone : (410) 222-7666
Fax : (410) 222-7624
Email : phdani22@aacounty.org

RECOGNITION REPORT

Pam Jones, CPPB, MBA, CPM

Announcements

Please remember, if you'd like to forward information to be published (e.g., recent certification, promotion, etc.), please contact me at pam.jones@montgomerycountymd.gov or contact Tom at thomas.savoie@montgomerycountymd.gov.

Awards:

It's not too early to begin thinking about next year's submission for the Buyer of the Year Award and Manager of the Year Award categories. Check out NIGP website at <http://www.nigp.org/awards/forms/buyerfm.asp> (Buyer of the Year) or <http://www.nigp.org/awards/forms/managerfm.asp> (Manager of the Year). While these still refer to this year's deadlines, it will provide you with early guidance on document gathering for next year.

Thank you to each person that that made a nomination and submitted an application in the past. **Please consider "tooting your own horn" or encouraging someone else to submit for next year's submissions.** Procurement professionals work very hard with little recognition and this is your chance to shine and allow us to formally recognize your contributions and achievements!

Don't Forget-Opportunities for Educational Aide:

The Stanley D. Zemansky Scholarship Program Application Procedure has been redesigned. The new procedure captures the required information in an application format. We hope this will make applying for the scholarship more user-friendly and encourage more eligible MPPA members to apply. **The new instruction and application have been uploaded to the MPPA website.**

The Board has approved a new educational tool to benefit its membership. MPPA has established educational aide to reimburse eligible MPPA members that pass their certification exam, and whose agencies do not pay for their certification exam, the cost of the exam fee. We hope this will encourage and aide more members in becoming certified in the Profession. This educational aide will be effective as of January 1, 2006; **please visit the MPPA website to view the instructions and application.**

Familiar Faces/New Places:

1. The University of Baltimore (UB) welcomed Ms. Toni Wallington, **CPPB**, this past spring as a new Contract Specialist. Toni comes to UB from the University of Maryland, Baltimore, where she worked for 20 years in increasingly responsible Procurement positions. Toni is a Baltimore native, and is a graduate of UB's Merick School of Business.

New Certification/Recertification

If you have recertification information, CPM, or other certification information you would like to share or recognize, please let me know.

CONGRATULATIONS to the following individuals:

New CPPB/CPPO (report from NIGP)

1. **Mark Miller, CPPO, CPPB, C.P.M**, Procurement Manager, Wicomico County Board of Education (New CPPO-May 2006)
2. **Lisa Stagnoli, CPPB**, Purchasing Agent, Montgomery Community College (New CPPB-May 2006)

Recertification News

1. Brian Snyder, **CPPO**, Procurement Officer, City of Annapolis Central Purchasing (CPPO Recertification)

Retirement News—Here are the Lucky Retirees:

1. **Teresa Lemon**, CPPB, Buyer II, Howard County is retiring effective July 1, 2006.
2. **Jackie Schonowski**, Assistant Manager Contract Administration, Maryland Aviation Administration is retiring effective July 1, 2006.

EDUCATION

Rich Shelton

Pro-D sends their thanks for outstanding attendance and participation in MPPA seminars.

Mary Moser and I are very grateful to have served the members of this organization for the past 5 years. It is my desire to end my involvement as chairperson for Education by years end. The good point is that we expect to have a new Chairperson in place by then!

I truly thank everyone for giving me the opportunity to serve MPPA. I have met many interesting and talented individuals during my tenure and look forward to continuing my involvement in a reduced role. “Special Thanks” to John Miller, Harford County Public Schools and Theresa de Grasse @ WSSC (retired) for encouraging me to become involved in such a worthwhile program, Mary Moser and my staff for their support and assistance, Sally Barkley@ WSSC and Janet Wormack @ Montgomery College for their efforts organizing, hosting and offering training and testing opportunities and finally, Carroll Community College for providing an excellent training environment.

I look forward to completing my term and then continuing on to assist the new chairperson wherever possible.

Thanks again for this opportunity!

The Baltimore Metropolitan Council Hosts a Small and Minority Businesses Regional Procurement Expo

By Darla Herbold, CPPO and Bill Schull, CPPB, C.P.M.

The Baltimore Metropolitan Council and its standing committee, the Baltimore Regional Cooperative Purchasing Committee sponsored a regional procurement expo for a small and minority businesses was held on June 6, 2006 at the LaFontaine Bleu, 7514 S. Ritchie Highway in Glen Burnie.

The purpose of the expo was to provide small, minority and women-owned businesses an opportunity to network with regional procurement officials. Businesses learned about upcoming procurement opportunities with local governments, including public school systems, libraries, community colleges and economic development agencies.

Participants included purchasing officials from Anne Arundel, Baltimore, Carroll, Harford and Howard Counties and the Cities of Annapolis and Baltimore. The agenda featured a guest speaker representing a successful woman-owned business, a brief workshop on how to prepare effective responses to government requests for proposals, and, most importantly, the opportunity to network with approximately 50 purchasing officials representing approximately 21 public purchasing offices from seven municipalities, all in one location.

The event drew an estimated 350 attendees from the Baltimore metropolitan area. We are pleased to report that the responses received to date have been positive. This event provided businesses a rich opportunity to meet purchasing staff and to detail them on their products and services.

Due to the success of this event, plans are being discussed for the next Expo. Thanks to all who participated.